



ENERGY

EXPERIENCE

The Marsh & McLennan Agency (MMA) Energy Practice has significant expertise in providing leading edge risk transfer solutions and innovative products specific to the vibrant energy sector. From the rich natural gas reserves of the Marcellus Shale region to the abundant woody biomass resources of the southeastern United States, MMA is poised to assist in the rapid growth and development of energy resources to fulfill our country's increasing energy needs. Given our deep knowledge of the intricacies of oil, gas, coal, solar, wind and biomass power generation, MMA has the ability to tailor specialized solutions for the unique and specific needs of our energy clients.

INDUSTRY KNOWLEDGE

MMA provides strategic advice and solutions for companies engaged in:

- Oil and natural gas production process, upstream/midstream/downstream
- Ethanol production, corn/grain, algae, and municipal waste-based companies
- Emerging gasification technologies
- Residential and commercial solar energy
- Wind power generation
- Coal and mineral mining and remediation
- Biomass wood pellet manufacturing facilities for domestic power and heat generation
- Biomass wood pellet manufacturing facilities for export power generation facilities

SERVICES & SOLUTIONS

Our Energy Practice brings expertise and capabilities in the following areas:

- Project finance
- Supply chain de-risking
- Output performance warranty/guarantee placements
- Efficiency maximization
- Inland/ocean marine placements
- Workers compensation
- Mergers, acquisitions, divestitures
- Environmental remediation studies
- Builder's risk
- Property/business interruption
- Boiler/equipment breakdown



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THE MMA DIFFERENCE

MMA provides a different risk management experience to energy clients. We seek first to understand your unique exposures and then strategize the most effective methods to address those issues. Insurance is an important tool in that process. It is through our many resources—premier brokerage services, enhanced underwriting negotiation, and contractual reviews—that we demonstrate true value in the energy industry. This difference is what we call **World Class, Local Touch**—bringing the resources of an international firm while recognizing the importance of a local relationship.

ASSOCIATIONS & ALLIANCES

- Advanced Bio Economy Leadership Conference
- NC Renewable Energy Association
- Pellet Fuels Institute
- United States Industrial Pellet Association
- Virginia Alternative & Renewable Energy Association



**MARSH & MCLENNAN
AGENCY**

RISK MANAGEMENT

EMPLOYEE BENEFITS

SURETY BONDING

PRIVATE CLIENT



EXPERTISE FOR EVERY SPECIALIZATION.

As the Marsh & McLennan Agency [MMA] network grows with more local agency partners, we continue to increase our industry specific expertise. The ever-changing insurance landscape comes with new risks and challenges including stricter regulations and heavier penalties. Without up-to-date advice and the right coverage, these new challenges can have a drastic effect on your bottom line.

Our promise is to connect you with our team of professionals who have specific industry expertise. They understand your unique business needs and can offer innovative ways to cut costs as well as ensure your business is regulatory compliant. Our consultants monitor and analyze the implications of impending new laws and work with you to protect your business and its future. See our list of specialty industries below and discover a new level of knowledge and expertise today.

INDUSTRY EXPERTISE



CONSTRUCTION



FINANCIAL INSTITUTIONS



HEALTH CARE/
SENIOR LIVING



MANUFACTURING



REAL ESTATE



EDUCATION



ENERGY



TRANSPORTATION



TECHNOLOGY



LIFE SCIENCES



ENVIRONMENTAL



HOSPITALITY



SOCIAL SERVICE/
NON-PROFIT



AUTOMOTIVE

VALUE ADDED SPECIALTIES



CLAIMS ADVOCACY



EXECUTIVE
& PROFESSIONAL



HR CONSULTING



RISK CONTROL



SEMINARS



HEALTH/
WELL BEING



SMALL BUSINESS



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