



MARSH & MCLENNAN AGENCY | MID-ATLANTIC REGION ANNOUNCES PROMOTIONS AND NEW HIRES SEPTEMBER 15 – OCTOBER 15

October 21, 2015– Marsh & McLennan Agency, Mid-Atlantic Region, is excited to announce the hiring of seven new associates.

NEW HIRES



Matt Fry – Actuarial Analyst, Raleigh, NC

Matt joins Marsh & McLennan Agency as an Actuarial Analyst. He has gained previous experience in working as an Assistant Vice President within corporate treasury as part of the corporate treasury governance team at a large financial institution. He received a bachelor's of science in mathematical decision sciences from the University of North Carolina at Chapel Hill. Outside of work, Matt enjoys being active, participating in intramural sports and competing in triathlons. He has worked with the Urban Ministry organization and has led volunteer events to serve the homeless population in Charlotte.



Daniel Grygo – Surety Account Executive / Producer, Virginia Beach, VA

Daniel joins Hampton Roads Bonding as a Surety Account Executive/Producer. His main area of responsibility will be sales in the Surety Bonding department. He brings over seven years of experience including surety contract underwriting. He received a bachelor's of science in business administration with a concentration in Finance from James Madison University and currently holds an Associate in Fidelity and Surety Bonding designation (AFSB). He is also a current member of the associate leadership committee for the Virginia Transportation Construction Alliance.



Kimberly Kelsey – Controller, Greenville, SC

Kimberly joins Rosenfeld Einstein/Capstone Insurance as the Controller. She will be responsible for providing leadership to the finance team to provide timely operational results. She will be providing financial analysis and reporting for the in house and regional directors, and assuring compliance with corporate directives. She brings with her over 17 years of experience as a controller for both privately-held and publicly traded companies. She received a bachelor's of science in accounting from the University of New Haven, Connecticut, where she graduated magna cum laude. She is also involved with the Special Olympics as a coach and partner athlete.



Sam Sharpe – Risk Management Account Technician, Richmond, VA

Sam joins Rutherford as a Risk Management Account Technician. He will be assisting the Risk Management team to service the larger, loss-sensitive accounts at Rutherford. He gained prior experience at Rutherford by completing a summer internship which led him to pursue a career in the insurance industry. He received a BBA in risk management and insurance, with a minor in environmental economics and management from the University of Georgia, Terry College of Business. Sam is a Richmond native who is an avid outdoorsman and a proud fan of the Georgia Bulldogs.



Chris Snyder – Risk Analyst, Richmond, VA

Chris joins Rutherford as a Risk Analyst. He will be working in the Risk Services division focusing on claims advocacy, eventually specializing in Executive Liability claims. He gained prior experience handling claims as a liability adjuster for an insurance carrier. He received a bachelor's of science in psychology from Virginia Commonwealth University. When Chris isn't in the office, he enjoys playing golf, fishing, and traveling.



Tyler Smith – Executive Liability Account Manager, Alexandria, VA

Tyler joins Rutherford as an Account Manager for the Executive Liability Practice. Prior to joining Rutherford, he gained experience in serving as a senior auditor performing financial statement audits for both publicly traded and privately-held clients. He received a bachelor's of science in business administration from The College of William and Mary, a master's of science in accounting from The University of Virginia, and is a certified public accountant. In his free time, he enjoys exploring Washington D.C. with family and friends.



Clay Wiley – Client Services Manager, Richmond, VA

Clay joins Marsh & McLennan Agency as the Client Services Manager. He will manage the Client Services and Shared Services teams as well as the day-to-day outsourcing operations. He brings with him over six years of experience in the insurance industry including an understanding in both sales and marketing. He received a bachelor's of science in business marketing from Ferrum College. He currently holds both a property and casualty and life license. Clay is also involved with the Independent Insurance Agents of Virginia (IIAV) Young Agents group.

About Marsh & McLennan Agency- Marsh & McLennan Agency LLC, a subsidiary of Marsh, was established in 2008 to meet the needs of midsize businesses in the United States. MMA operates



autonomously from Marsh to offer employee benefits, executive benefits, retirement, commercial property & casualty, and personal lines to clients across the United States.

About Marsh- Marsh, a global leader in insurance broking and risk management, teams with its clients to define, design, and deliver innovative industry-specific solutions that help them protect their future and thrive. It has approximately 26,000+ colleagues who collaborate to provide advice and transactional capabilities to clients in over 100 countries. Marsh is a wholly owned subsidiary of Marsh & McLennan Companies (NYSE: MMC), a global team of professional services companies offering clients advice and solutions in the areas of risk, strategy and human capital. With 53,000 employees worldwide and annual revenue exceeding \$11 billion, Marsh & McLennan Companies is also the parent company of Guy Carpenter, a global leader in providing risk and reinsurance intermediary services; Mercer, a global leader in human resource consulting and related services; and Oliver Wyman, a global leader in management consulting.

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